



Motivating Team and Organization Members US Army Boss Conference

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- I. Personal Survey: (True or False)**
- | | T | F |
|--|-----------------------|-----------------------|
| A. I cannot trust others to be responsible | <input type="radio"/> | <input type="radio"/> |
| B. I am afraid of losing control and results | <input type="radio"/> | <input type="radio"/> |
| C. The person at the top has all the answers | <input type="radio"/> | <input type="radio"/> |
| D. It is easier and faster to just do it yourself | <input type="radio"/> | <input type="radio"/> |
| E. Delegation diminish your prestige and authority | <input type="radio"/> | <input type="radio"/> |
| F. I don't want to be left out of recognition for success | <input type="radio"/> | <input type="radio"/> |
| G. Other people are just too busy to take responsibilities | <input type="radio"/> | <input type="radio"/> |
| H. No one sees the big picture like I do | <input type="radio"/> | <input type="radio"/> |

II. Delegation and Leadership

- A. _____ is the process of getting things done through _____.
- B. Delegation and motivation are how you _____ the abilities, talents, and gifts of your E-Board and members.
- C. This requires leaders to have skills in _____.
- These skills include:
1. The ability to _____.
 2. A need to _____.
 3. The provision of continuous _____.
 4. Effective _____ techniques and tactics.
 5. A clear and defined _____.
- D. When delegating, you have to be willing to _____ and let _____ do their _____.

III. Tips to motivating others

- A. Identify the _____ and what you are trying to _____.
- B. Determine _____ you want to motivate.
- C. Find that person's _____.
- D. _____ that person for _____ you want. Never fear _____!

IV. Delegating _____ != _____ !!

- A. I cannot trust others to be responsible: How can they _____ you?
- B. You will lose control: Let others _____ you.
- C. The person at the top has all the answers: Ask for _____ from others.
- D. It is easier and faster to just do it yourself: But will it be _____.
- E. Delegation diminishes your prestige: It will _____ it!
- F. Others will receive recognition: As the leader, _____ will, too.
- G. Delegation is impossible, everyone's too busy: People can make _____ for anything they want to.
- H. No one sees the big picture like you do: Share your _____.

V. Keys to Motivation

- A. Make sure the job is clearly _____.
- B. Expectations must be _____ and within an established _____.
- C. Ensure that the person has the _____ and _____ to do the job.
- D. See to it that the person is _____ to accomplish the task.
- E. Provide adequate and on-going _____.
- F. Give _____ that are clear and meet the needs of the person.
- G. Make sure _____ to do the job are available.
- H. The _____ must be satisfying to do.