



# VETERANS BUSINESS OUTREACH CENTERS

No-Cost Business Counseling Resources for  
America's Veterans and Military Spouses  
...and Civilians too



U.S. Small Business  
Administration

The Florida Veteran Business Outreach Center at Gulf Coast State College is funded in part through a cooperative agreement with the US Small Business Administration



# TODAY'S TOPICS

The VBOC Mission ★ SBA & the Other Resource Partners ★ Q & A





U.S. Small Business Administration

# 22 VBOC Centers across the US and our Territories funded in part by the U.S. Small Business Administration (SBA)



Veterans Business Outreach Centers

# Your Tax Dollars at Work

## Veterans Business Outreach Centers (VBOC)

- Focus solely on active duty military, veterans of any era, and military spouses who want to start and grow their own business
- Provide NO-COST training, research and online resources plus business counselling



Our #1 Deliverable is teaching “Boots to Business” on military installations and “Reboot” off base: two-day entrepreneurship training in person and online to help them understand how to assess the feasibility of an idea, do the research and road-mapping needed to create a viable business plan.

# Start Smart Here: <https://vboc.org>



**VETERANS BUSINESS OUTREACH CENTER OF FLORIDA**

Empowering Florida's Veteran Entrepreneurs

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Please visit our **BASIC TRAINING** page for COVID-19, other disaster resources, and other tools that may be helpful to you and your business.

- [CLICK HERE](#) to see how Florida veteran businesses are succeeding amid the pandemic situation.
- [CLICK HERE](#) to see upcoming events.

Welcome to the Veterans Business Outreach Center of Florida's website. We are honored to help military veterans and spouses start and succeed in a **Small Business** of their own. First, check out **BASIC TRAINING** and **BUSINESS RESOURCES**. Then click on the dog tag above to register for services. We stand ready to give you the information and assistance you need to succeed in business in Florida.



# VBOC.org's **BASIC TRAINING** Page

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## Basic Training



### COVID-19 and Other Disaster Resources

Shutdown, post-shutdown, and non-government resources

[Learn More >](#)



### Webinars, Courses, and Workshops

Upcoming events, courses, webinars, and workshops

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### Boots to Business

Entrepreneurial training program offered by the US SBA

[Learn More >](#)



### Start-Up

SBA resources, business resources, and information on available programs

[Learn More >](#)



### Franchises

SBA resources, loan programs, legal requirements, and more

[Learn More >](#)



### Business Planning

Business plan basics, templates, and business plan tools

[Learn More >](#)

Intel organized by topic for businesses at every stage, from pre-planning to growth and government contracting

<https://vbo.org/>

# FLORIDA VBOC: Experts In Government Contracting

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## Government Contracting

- [Federal Government Contracting: What You Need To Know](#)
- [Introduction to Government Procurement](#) (narrated presentation, 18 minutes)
- [Introduction to Government Procurement](#) (slides of above video)
- [Federal Contracting Assistance Programs – SBA.gov](#)
- [SBA's Government Contracting Area Directors](#)
- [NAICS Codes: The Key to Government Marketing – Census.gov](#)
- [Capability Statement Template](#)
- [Sample Capability Statement](#)
- [Capability Statement Explained](#)
- [Federal System For Award Management \(S.A.M.\) Learning Center](#)
- [Government Contracting Acronyms](#)
- [Doing Business with the VA](#)
- [Vets First Verification Program – US Dept of Veteran Affairs](#)
- [SBA's Certification Programs](#)
- [SBA's Service Disabled Veteran Owned Small Business Contracting Programs](#)
- [SBA's Woman-Owned Small Business Contracting Program](#)
- [SBA's HUBZone 8\(a\) Small Business Contracting Program](#)
  - [HUBZone Program Updates 10-08-2020, some flexibilities expire 03/31/2021](#)
- [SBA's Surety Bond Guarantee Program](#)
- [SBA Surety Bond Guarantee Program for Government Construction Projects](#)



*The Florida Veterans Business Outreach Center is funded in part through a cooperative agreement with Gulf Coast State College and the U.S. Small Business Administration (SBA). All opinions, conclusions, and/or recommendations expressed herein are those of the author(s) and do not necessarily reflect the views of the SBA.*

# The Georgia-South Carolina VBOC

## GA VECTR: Georgia Veterans Education Career Transition Resource Center | VBOC



<https://gavectr.org/vboc/>

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### Veterans Business Outreach Center (VBOC)



U.S. SMALL BUSINESS ADMINISTRATION

**VBOC**

VETERANS BUSINESS OUTREACH CENTERS

GEORGIA OR  
SOUTH CAROLINA  
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OTHER STATES  
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As of 1 May 2018, the Georgia Veterans Education Career Transition Resource (VECTR) Center hosts the Georgia and South Carolina Veterans Business Outreach Center (VBOC). Since VECTR is a state-wide center and one-stop-shop for transitioning military, veterans and their families, it was a natural fit to establish the VBOC within the VECTR Center. The program is designed as a one-stop-shop for transitioning service members, veterans, and military spouses looking to start, purchase or grow a

# Free resources for Civilians & Veterans from the SBA <https://www.sba.gov/>

⚠️ Coronavirus (COVID-19): Relief options and Additional Resources [CLICK HERE](#)

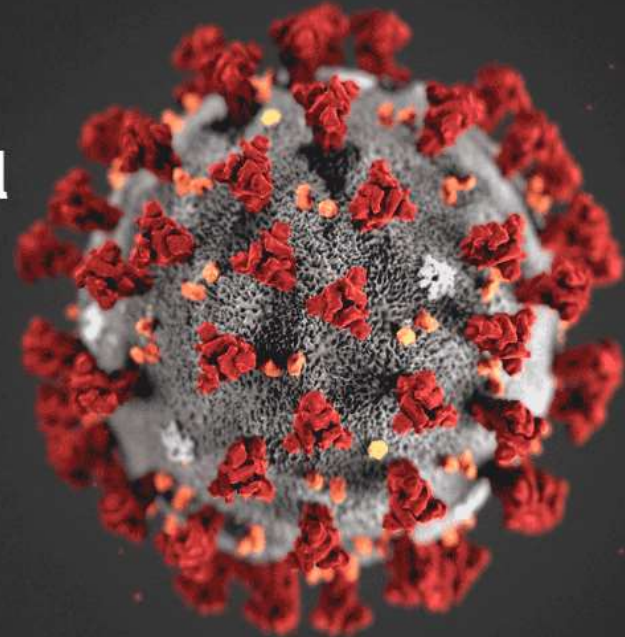


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## Coronavirus (COVID-19): Small Business Guidance & Loan Resources

[LEARN MORE](#)



[Feedback](#)

### Scams and Fraud Alerts

*Be on the lookout for grant fraud, loan fraud, and phishing.*

# SBA's Other Business Resource Partners for Civilians & Veterans



A no-cost nationwide mentor program with local chapters. Good for entrepreneurs at all stages: dreamers to do-ers.

<https://atlanta.score.org/>



Business consultants working primarily with existing business through State Universities. Low cost workshops on a host of topics for entrepreneurs at all stages.

[Home | University of Georgia Small Business Development Center \(georgiasbdc.org\)](#)



ASSOCIATION OF  
WOMEN'S  
BUSINESS  
CENTERS

Local non-profit business consultants focused on woman-owned small business at all stages. Counseling and workshops on a host of topics. Good for entrepreneurs at all stages: dreamers to do-ers.

[ACE Women's Business Center | Access to Capital for Entrepreneurs \(aceloans.org\)](#)

[About - The Edge \(theedgegeorgia.org\)](#)

# What Did I Miss?



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